

ORDER



Orders
Order / Rev: 331678
Alt Order #:
Product Desc:
Estimate: 2737
Flight Dates: 11/01/16 - 11/08/16
Original Date / Rev: 10/17/16 / 10/18/16
Order Type: GENERAL

CBS - Salinas, CA

Primary AE: Kristy Santiago
Sales Office: SL-N
Sales Region: NAT

Agency Name: Screen Strategies Media
Buying Contact:
Billing Contact:
 11150 Fairfax Blvd
 Fairfax, VA 22030

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: Panetta for Congress
Demographic: HH
Product Codes: PL01
Priority: P-4
Revenue Codes: AGY, POL, CAND

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/31/16	11/08/16	45	\$8,665.00	\$7,365.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2016	45	\$8,665.00	\$7,365.25	0.00
Totals	45	\$8,665.00	\$7,365.25	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Kristy Santiago			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KION	11/01/16	11/08/16	M-F 7A-9A CBS This Morn M-F 7A-9A CBS This Morn	CM	7A-9A	11111--	:30	5	\$25.00	P-4	0.00	NM	6	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1111--		4				\$25.00		0.00			
		Week: 11/07/16	11/13/16	11-----		2				\$25.00		0.00			
N 2	KION	11/01/16	11/08/16	CBS Sun Morn 7a-830a CM CBS Sun Morning	CM	7a-830a	-----1	:30	1	\$150.00	P-3	0.00	NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1		1				\$150.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$150.00		0.00			
N 3	KION	11/01/16	11/08/16	M-F 9a-10a M-F 9a-10a	CM	9a-10a	-T-----	:30	1	\$15.00	P-4	0.00	NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----		0				\$0.00		0.00			
		Week: 11/07/16	11/13/16	-T-----		1				\$15.00		0.00			
N 4	KION	11/01/16	11/08/16	M-F 10a-11a M-F 10a-11a	CM	10a-11a	---1---	:30	1	\$200.00	P-2	0.00	NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	---1---		1				\$200.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$200.00		0.00			
N 5	KION	11/01/16	11/08/16	M-F 11a-12p M-F 11a-12p	CM	11a-12p	-T-----	:30	1	\$35.00	P-4	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-T-----		1				\$35.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$0.00		0.00			

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CBS - Salinas, CA

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 6	KION	11/01/16	11/08/16	M-F 1p-2p M-F 1p-2p	CM	1p-2p	1---1--	:30	2	\$35.00	P-4	0.00	NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	----1--		1				\$35.00		0.00			
		Week: 11/07/16	11/13/16	1-----		1				\$35.00		0.00			
N 7	KION	11/01/16	11/08/16	M-F 2p-3p M-F 2p-3p	CM	2p-3p	--1----	:30	1	\$35.00	P-4	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	--1----		1				\$35.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$35.00		0.00			
N 8	KION	11/01/16	11/07/16	M-F 3p-4p M-F 3p-4p	CM	3p-4p	11111--	:30	5	\$60.00	P-3	0.00	NM	5	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1111--		4				\$60.00		0.00			
		Week: 11/07/16	11/13/16	1-----		1				\$60.00		0.00			
N 9	KION	11/01/16	11/07/16	M-F 4p-5p M-F 4p-5p	CM	4p-5p	11111--	:30	5	\$60.00	P-3	0.00	NM	5	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1111--		4				\$60.00		0.00			
		Week: 11/07/16	11/13/16	1-----		1				\$60.00		0.00			
N 10	KION	11/01/16	11/07/16	M-F 5p-530p News M-F 5p-530p News	CM	5p-530p	11-1---	:30	3	\$150.00	P-3	0.00	NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1-1---		2				\$150.00		0.00			
		Week: 11/07/16	11/13/16	1-----		1				\$150.00		0.00			
N 11	KION	11/01/16	11/08/16	M-F 6p-630p News M-F 6p-630p News	CM	6p-630p	----1--	:30	1	\$130.00	P-3	0.00	NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	----1--		1				\$130.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$130.00		0.00			
N 12	KION	11/01/16	11/08/16	M-F 630p-7p M-F 630p-7p	CM	630p-7p	--1----	:30	1	\$80.00	P-3	0.00	NM	1	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	--1----		1				\$80.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$80.00		0.00			
N 13	KION	11/01/16	11/08/16	M-F 7p-730p M-F 7p-730p	CM	7p-730p	---1---	:30	1	\$40.00	P-4	0.00	NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	---1---		1				\$40.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$40.00		0.00			
N 14	KION	11/01/16	11/08/16	M-F 730p-8p M-F 730p-8p	CM	730p-8p	1-----	:30	1	\$40.00	P-4	0.00	NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----		0				\$40.00		0.00			
		Week: 11/07/16	11/13/16	1-----		1				\$40.00		0.00			
N 15	KION	11/01/16	11/07/16	TU Prime Hour 1 TU Prime Hour 1	CM	8P-9P	-1-----	:30	1	\$2,200.00	P-1	0.00	NM	1	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1-----		1				\$2,200.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$2,200.00		0.00			
N 16	KION	11/01/16	11/08/16	SU Prime Hour 1 SU Prime Hour 1	CM	7P-8P	-----1	:30	1	\$3,600.00	P-1	0.00	NM	1	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1		1				\$3,600.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$3,600.00		0.00			
N 17	KION	11/01/16	11/08/16	SU Prime Hour 3 SU Prime Hour 3	CM	9P-10P	-----1	:30	1	\$250.00	P-4	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1		1				\$250.00		0.00			
		Week: 11/07/16	11/13/16	-----		0				\$250.00		0.00			

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N18	KION	11/01/16	11/07/16	M-F 11P-1135P News M-F 11P-1135P	CM	11P-1135P	11111--	:30	5	\$80.00	P-3	0.00	NM	5	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1111--					4	\$80.00		0.00			
		Week: 11/07/16	11/13/16	1-----					1	\$80.00		0.00			
N19	KION	11/01/16	11/08/16	SA 11P-1130P News SA 11p-1130p News	CM	11P-1130P	-----1-	:30	1	\$35.00	P-4	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1-					1	\$35.00		0.00			
		Week: 11/07/16	11/13/16	-----					0	\$35.00		0.00			
N20	KION	11/01/16	11/08/16	SU 11P-1130P News SU 11p-1130p News	CM	11P-1130P	-----1	:30	1	\$35.00	P-4	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1					1	\$35.00		0.00			
		Week: 11/07/16	11/13/16	-----					0	\$35.00		0.00			
N21	KION	11/01/16	11/07/16	M-F 1135P-1235A M-F 1135P-1235A	CM	1135P-1235A	11111--	:30	5	\$30.00	P-3	0.00	NM	5	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1111--					4	\$30.00		0.00			
		Week: 11/07/16	11/13/16	1-----					1	\$30.00		0.00			
													Totals	45	\$8,665.00

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: KION-TV	Date: 10/18/2016
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I, Screen Strategies Media,

being/on behalf of: Jimmy Panetta,

a legally qualified candidate of the Democratic

political party for the office of: Congress

in the General

election to be held on: 11/8/2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available): \$7,365.25

I represent that the payment for the above described broadcast time has been furnished by:

Jimmy Panetta for Congress

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Rob Lee

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

10/18/2016

Date

[Handwritten Signature]

Signature

To Be Signed By Station Representative

Accepted
[Handwritten Signature]
Signature

Accepted in Part
Kristy Santiago
Printed Name

Rejected
GM
Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, **Jimmy Panetta for Congress**

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

does

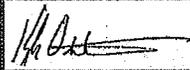
does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

Kyle Ostrom

printed name

10/7/2016

date